

RESOLUTION NO. 2012-151

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF
LODI CONFIRMING THE 2012 ANNUAL REPORT FOR THE
DOWNTOWN LODI BUSINESS IMPROVEMENT AREA NO. 1
AND LEVY OF ASSESSMENT

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WHEREAS, Downtown Lodi Business Improvement Area No. 1 was established December 17, 1997, by Council adoption of Ordinance No. 1654; and

WHEREAS, the Annual Report, as required by Streets and Highways Code §36533, has been submitted to the City Council by the Board of Directors of said Improvement Area; and

WHEREAS, a public hearing was held as required by Streets and Highways Code §36535 on September 19, 2012, in the City Council Chambers at Carnegie Forum, 305 West Pine Street, Lodi, California, at 7:00 pm., or as soon thereafter as possible, to consider protests to the assessment levy.

NOW, THEREFORE, the City Council of the City of Lodi does hereby resolve, determine, and find as follows:

- 1) The required public hearing was duly held, at which time the public was allowed to present written or oral protests to the levy of assessment for Downtown Lodi Business Improvement Area No. 1.
- 2) A majority protest as defined in the Streets and Highways Code §36525 was not made.
- 3) The 2012 Annual Report as submitted on August 15, 2012, by the Board of Directors of the Improvement Area to the City Council is hereby confirmed as originally filed and attached hereto.
- 4) The confirmation of the report and adoption of this resolution constitutes the levy of the assessment as contained in the Annual Report for the calendar year 2013.

Date: September 19, 2012

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I hereby certify that Resolution No. 2012-151 was passed and adopted by the Lodi City Council in a regular meeting held September 19, 2012, by the following vote:

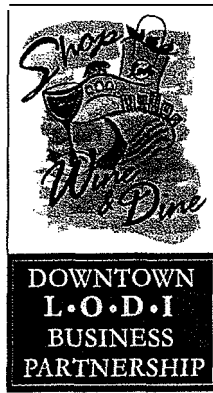
AYES: COUNCIL MEMBERS – Johnson, Katzakian, Nakanishi, and
Mayor Mounce

NOES: COUNCIL MEMBERS – None

ABSENT: COUNCIL MEMBERS – Hansen

ABSTAIN: COUNCIL MEMBERS – None


RANDI JOHL
City Clerk



August 20, 2012

Lodi City Council,

Thank you for your support at the August 15th council meeting and your approval of DLBP's 2012 Annual Report. Included in the report was our 2012 budget that was approved by our board in November 2011. In May, we restructured the Farmers Market beer garden and did not amend the budget to reflect the changes.

The beer garden at the Farmers Market has rapidly grown over the past few years. The DLBP does not have the resources to maintain the level of service or associated costs required. Not only is it extremely challenging to find volunteers to set up, break down and man the garden for 18 straight weeks, the DLBP does not have the equipment and inventory necessary to meet the high demand of the customers. The board agreed to have the professionals, in this case Lodi Beer Co., cater the garden and assume all the responsibilities associated with it. The DLBP received a \$10,000 sponsorship (instead of the previous \$5,000 one.)

In previous years, the income and expenses for the beer garden were run through the DLBP office that held the alcohol license and the liability. The process of how things flowed through the office frequently raised questions and concerns. Lodi Beer Co. now pulls their ABC license and assumes the liability. Having the garden catered and out of DLBP's finances helps make things more transparent and saves a good amount of office and bookkeeping time.

Please find attached the amended budget for 2012 that reflects the changes to the farmers Market beer garden structure made in May 2012. The additional \$5000 income was added to contract labor in administrative expenses to balance the budget. The budget will be officially approved by the board at our next meeting on September 10th, prior to the public hearing scheduled for the September 19th council meeting.

Should you have any questions, or would like more detailed information, please don't hesitate to call me at (209) 369-8052. Again, thank you for your continued support.

Sincerely,

Jaime Watts, Executive Director
Downtown Lodi Business Partnership

Downtown Lodi Business Partnership

Proposed Budget

January 1, 2012 through December 31, 2012
(Amended August 2012)

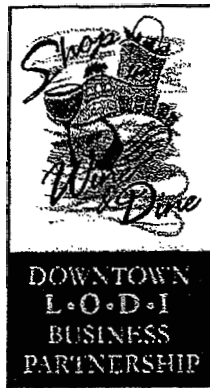
Income

Assessment Fees	40000.00
City of Lodi	24225.00
Event Revenue	
Farmers Market	61000.00
Parade of Lights	11000.00
Street Banner Program	500.00
Miscellaneous Events & Sales	<u>0.00</u>
Total Income	136,725.00

Expenses

Administrative	
Director's Salary	47500.00
Staff Wages	0.00
Staff Phone	1800.00
Mileage & Meetings	1800.00
Payroll Taxes	6500.00
Contract Labor	15000.00
Event Commission	3000.00
Insurance	8000.00
Professional Fees	2000.00
Rent	4500.00
Storage	780.00
Office Supplies	3500.00
Office Equipment Lease	5000.00
Bank & Merchant Fees	2100.00
Postage	300.00
Utilities (phone, internet, alarm, etc.)	3500.00
Marketing Expenses	
Advertising, Marketing & Promotions	2900.00
Public Relations	600.00
Seminars & Conferences	1000.00
Website	1500.00
Membership Expenses	
Newsletters	300.00
Quarterly Mixers	200.00
Plaques & Trophies	300.00
Sunshine Committee	200.00

Revitalization Expenses	
Downtown Beautification & Flowers	1000.00
Kiosks (maps, printing, maintenance)	1500.00
Event Expenses	
Farmers Market	16000.00
Parade of Lights	4200.00
Street Banner Program	525.00
Winterfest	800.00
Passport Proinations	120.00
Miscellaneous Events & Sales	<u>0.00</u>
Total Expenses	136,725.00



DOWNTOWN LODI BUSINESS PARTNERSHIP **2012 ANNUAL REPORT**

B.I.D. INFORMATION

California Streets and Highway Code Requirements
Articles of Incorporation
Benefit Fee Schedule
Map of Zoned Business Improvement District
Mission Statement

BUDGET & FINANCIALS

Funding & Expense Flow Chart
2012 Proposed Budget
2011 Balance Sheet
2011 Profit & Loss Statement
2012 2nd Quarter Balance Sheet
2012 2nd Quarter Profit & Loss Statement

DOWNTOWN EVENTS

2012 & 2013 Calendar of Events
Event Highlights

DOWNTOWN MARKETING & CAMPAIGNS

Marketing Activities and Plans
DLBP Marketing Material

Prepared by Jaime Watts, Executive Director



August 1, 2012

Mr. Rad Bartlam, City Manager
City of Lodi
221 W. Pine Street
Lodi, CA 95240

Re: DLBP Annual Report 2012

Dear Mr. Bartlam,

Section 11.0 of the City Ordinance Number 1654, establishing the Downtown Lodi Business Improvement Area, requires that we submit to you by September of each year our annual report and budget.

In addition, the State of California Streets and Highways code, which is the enabling legislation, also specifies that certain additional information be provided. You will find all of the required information contained in our report.

We have provided you an electronic file of the report.

Thank you for your continued support.

Sincerely,

Jaime Watts

Jaime Watts, Executive Director
Downtown Lodi Business Partnership



2012 ANNUAL REPORT

Items listed below refer to Section 36533(b) of the California Streets and Highway Code:

No changes in boundaries of benefit zones within the area are proposed.

No physical improvements are planned.

Budget for the 2012 calendar year is enclosed.

The budget details all sources of income and projected expenses.

A Benefit Fee Schedule and a Map of the Business Improvement Area are enclosed.

2038309
ENDORSED
FILED

In the office of the Secretary of State
of the State of California

MAR 31 1998

ARTICLES OF INCORPORATION OF
DOWNTOWN LODI BUSINESS PARTNERSHIP
A California Nonprofit Mutual Benefit Corporation

Bill Jones
BILL JONES, Secretary of State

One: The name of the corporation is Downtown Lodi Business Partnership (A California Nonprofit Mutual Benefit Corporation).

Two: This corporation is a nonprofit mutual benefit corporation organized under the Nonprofit Mutual Benefit Corporation Law. The purpose of this corporation is to engage in any lawful act or activity for which a corporation may be organized under such law.

Such purposes for which this corporation is formed are to promote and improve the downtown Lodi business area, to generally improve business conditions in the downtown area, and to generally enhance the downtown area of the City of Lodi. Notwithstanding any other provision of these articles, this corporation shall not engage in any activities or exercise any powers that are not in furtherance of the purposes of this corporation.

Three: The name and address of the corporation's initial agent for service of process is Ronald M. Beckman, Esq., 111 N. Church Street, Lodi, California, 93240.

Four: The right to determine the consideration for which memberships will be issued shall be vested in the Regular Members, to be determined by a majority vote of the Regular Members in good standing.

Five: No part of the net earnings of the corporation shall inure to the benefit of any member or private shareholder, as defined for purposes of Section 501 (c) (5) of the Internal Revenue Code of 1954.

Dated: March 31, 1998

Ronald M. Beckman
Ronald M. Beckman, Incorporator





DOWNTOWN LODX BUSINESS PARTNERSHIP BENEFIT FEE SCHEDULE

BUSINESS TYPE	ZONE A	ZONE B
Retailers/Restaurants*	\$240 (1-3 Employees)	\$120
	\$360 (4-6 Employees)	\$180
	\$480 (7+ Employees)	\$240
Service Businesses	\$180	\$90
Professional Businesses	\$120	\$60
Financial Institutions	\$600	\$600

**Note: Retail and restaurant businesses are assessed based on the number of employees - either full-time, or the equivalent made up of multiple employees.*

BUSINESS TYPE DEFINITIONS:

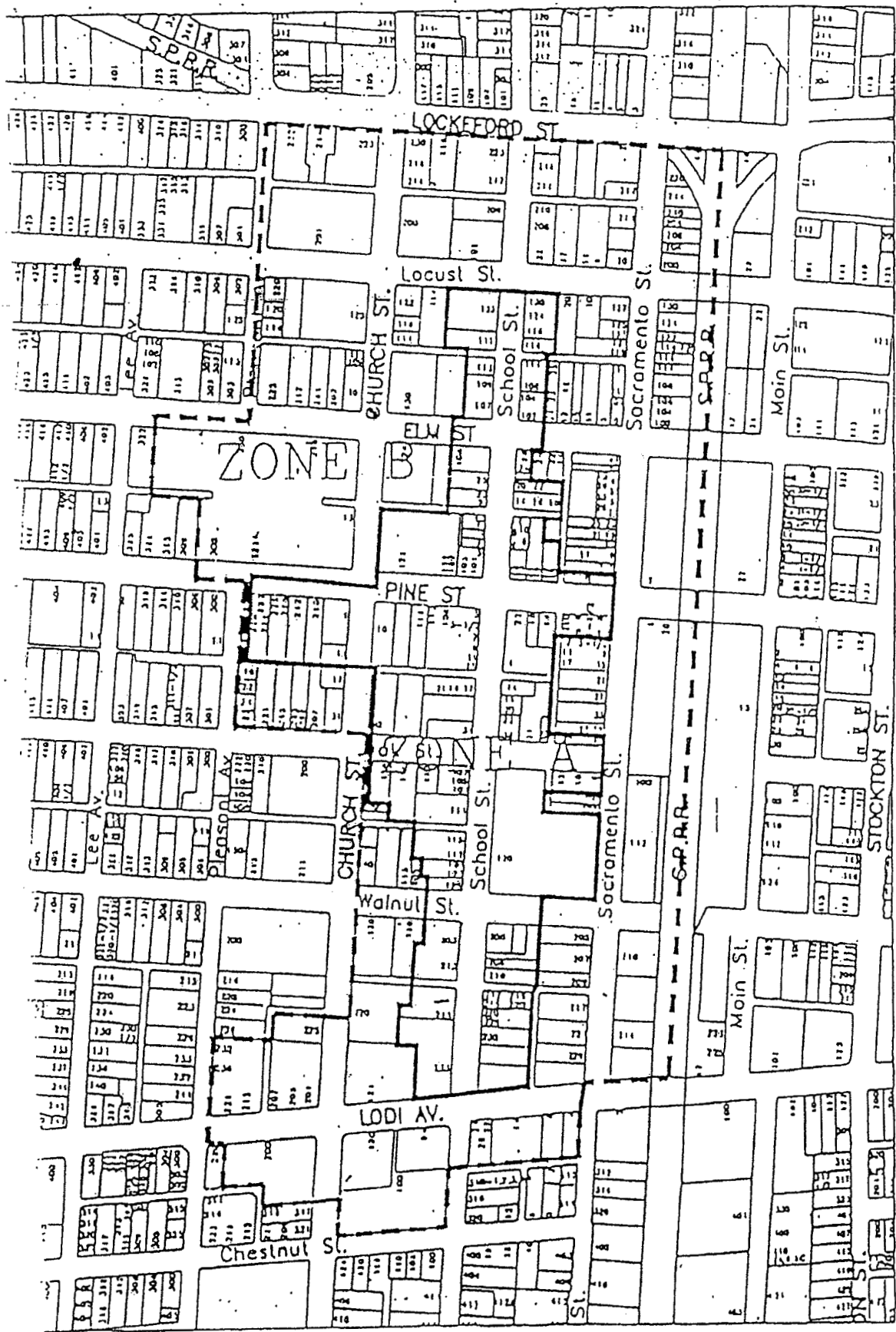
Retail and Restaurant – Businesses that buy and resell goods. Examples would be clothing stores, shoe stores, office supplies, as well as businesses that sell prepared food and drinks.

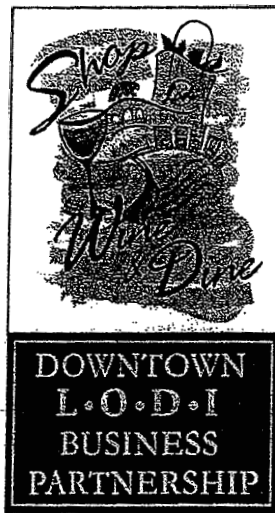
Service Businesses – Businesses that sell services. Examples are beauty and barber shops, repair shops, lodging, most automotive-oriented businesses, entertainment businesses such as theaters, etc.

Professional Businesses – Includes architects, engineers, attorneys, dentists, doctors, accountants, optometrists, realtors, insurance offices, mortgage brokers and most other businesses which require advanced or specialized licenses, and/or advanced academic degrees.

Financial Institutions – Includes banking and savings and loan institutions, as well as credit unions, etc.

Downtown Lodi Business Partnership
4 West Pine Street, Lodi, California 95240
209.369.8052 phone 209.369.8053 fax
mrw.downtownlodi.com





MISSION STATEMENT

The Downtown Lodi Business Partnership, comprised of business owners, professionals and merchants, is a non-profit association developed to encourage growth and prosperity in the Downtown Community of Lodi, and to maintain its economic health on an on-going basis.

This will be accomplished by:

- Encouraging development of new businesses, while retaining and revitalizing existing businesses
- Promoting retail activity by creating and maintaining a quality environment through coordinated advertising and downtown events
- Serving as an advocate for downtown businesses in dealing with local government, maintenance projects, the media and general public

4 West Pine Street, Lodi, Ca 95240
209.369.8052 phone 209.369.8053 fax
www.downtownlodi.com

DLBP
Member
Assessments
(approx \$40,000)

City of Lodi
Annual
Funding
(approx \$24,225)

DLBP
Revenue
Generating
Activities



DOWNTOWN
L.O.D.I.
BUSINESS
PARTNERSHIP

Administration

Marketing

Events

Beautification

Downtown Lodi Business Partnership

Proposed Budget

January 1, 2012 through December 31, 2012

Income

Assessment Fees	40000.00
City of Lodi	24225.00
Event Revenue	
Farmers Market	101000.00
Parade of Lights	11000.00
Street Banner Program	500.00
Miscellaneous Events & Sales	<u>0.00</u>

Total Income **176,725.00**

Expenses

Administrative	
Director's Salary	47500.00
Staff Wages	0.00
Staff Phone	1800.00
Mileage & Meetings	1800.00
Payroll Taxes	6500.00
Contract Labor	10000.00
Event Commission	3000.00
Insurance	8000.00
Professional Fees	2000.00
Rent	4800.00
Storage	780.00
Office Supplies	3500.00
Office Equipment Lease	5000.00
Bank & Merchant Fees	2100.00
Postage	300.00
Utilities (phone, internet, alarm, etc.)	3500.00

Marketing Expenses	
Advertising, Marketing & Promotions	2900.00
Public Relations	600.00
Seminars & Conferences	1000.00
Website	1500.00

Membership Expenses	
Newsletters	300.00
Quarterly Mixers	200.00
Plaques & Trophies	300.00
Sunshine Committee	200.00

Revitalization Expenses	
Downtown Beautification & Flowers	1000.00
Kiosks (maps, printing, maintenance)	1500.00
Event Expenses	
Farmers Market	61000.00
Parade of Lights	4200.00
Street Banner Program	525.00
Winterfest	8000.00
Passport Promotions	120.00
Miscellaneous Events & Sales	0.00
Total Expenses	176,725.00

8:52 AM
05/14/12
Cash Basis

Downtown Lodi Business Partnership
Balance Sheet
As of December 31, 2011

	<u>Dec 31, 11</u>
ASSETS	
Current Assets	
Checking/Savings	
Farmers Savings	77.14
Farmers & Merchants Bank	139.86
Petty Cash	124.69
Total Checking/Savings	<u>341.69</u>
Accounts Receivable-	
Accounts Receivable	-140.00
Total Accounts Receivable	<u>-140.00</u>
Total Current Assets	201.69
Fixed Assets	
Office Equipment	12,959.98
Furniture & Fixtures	2,712.99
Accumulated Depreciation	-9,985.63
Total Fixed Assets	<u>5,687.34</u>
TOTAL ASSETS	<u>5,889.03</u>
LIABILITIES & EQUITY	
Equity	
Retained Earnings	1,474.72
Net Income	4,414.31
Total Equity	<u>5,889.03</u>
TOTAL LIABILITIES & EQUITY	<u>5,889.03</u>

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05/14/12
Cash Basis

Downtown Lodi Business Partnership

Profit & Loss

January through December 2011

	Jan - Dec 11
Ordinary Income/Expense	
Income	
Member Assessment Fees	42,307.00
City of Lodi Funds	19,240.00
Event Revenue	
Advertising & Promotion Revenue	1,325.77
Beverage Sales	49,673.47
Parade Entry Fees	8,168.00
Sponsorship	19,400.09
Vendor Fee	34,837.41
Other Income	4,641.00
Total Event Revenue	118,045.65
TNT Fireworks	37,146.49
Return Check Charge	621.00
Friends of Downtown	250.00
Other Income	1,512.67
Total Income	219,122.81
Expense	
Administrative Expenses	
Bank Service Charges	
Merchant Fees	1,631.68
Bank Service Charges - Other	417.44
Total Bank Service Charges	2,049.12
Contract Labor	10,382.50
Dues and Subscriptions	202.00
Equipment Lease	5,098.30
Insurance-D & O and State Fund	672.00
Insurance - Events Liability	7,121.52
Interest	37.46
Licenses & Permits	50.00
Office Maintenance & Repairs	969.37
Office Supplies	3,749.82
Payroll Expenses	
Director's Wages	42,635.58
Payroll Taxes	10,978.35
Cell Phone	1,725.00
Mileage & Meetings	1,725.00
Director's Event Commission	7,637.43
Total Payroll Expenses	64,701.36
Postage	407.21
Professional Fees	
Accounting/Payroll Fees	1,914.00
Total Professional Fees	1,914.00
Rent	
Office	5,460.00
Storage	715.00
Rent - Other	0.00
Total Rent	6,175.00
Security	655.00
Sponsorship Sales Commission	2,570.00
Telephone/Internet	2,938.23
Total Administrative Expenses	109,770.89
Prior Years Taxes	0.00
Marketing Expenses	
Advertising & Promotions	
Annual Banner Program	297.97
Advertising & Promotions - Other	349.00
Total Advertising & Promotions	646.97

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Cash Basis

Downtown Lodi Business Partnership
Profit & Loss
January through December 2011

	Jan - Dec 11
Public Relations	496.77
Seminars & Marketing Campaigns	139.00
Website	1,507.24
Total Marketing Expenses	2,789.98
Membership	
Plaques & Trophies	321.26
Postage and Delivery	309.84
Quarterly Mixers	130.59
Total Membership	761.69
Revitalization	
Downtown Beautification	
Supplies	555.73
Labor/Repairs	580.00
Total Downtown Beautification	1,135.73
Kiosk Update	563.06
Total Revitalization	1,698.79
Event Expenses	
Awards/Banners/Posters	79.71
Beverage Expense	45,643.99
Entertainment	6,750.00
Equipment Rental	415.32
Labor/Repairs	7,918.74
License/Permits/Inspection	3,684.55
Location Rent	1,450.00
Lodi Public Safety Surcharge	1,218.75
Postage & Delivery	10.95
Marketing / Promotions	674.00
Sales Tax	2,919.00
Signage	3,070.89
Sanitation	5,106.01
Supplies	2,276.46
TNT Fireworks	18,468.78
Total Event Expenses	99,687.15
Total Expense	214,708.50
Net Ordinary Income	4,414.31
Net Income	4,414.31

Downtown Lodi Business Partnership
Balance Sheet
As of June 30, 2012

Cash Basis

	<u>Jun 30, 12</u>
ASSETS	
Current Assets	
Checking/Savings	
Farmers Savings	47.14
Farmers & Merchants Bank	16,824.75
Petty Cash	173.69
Total Checking/Savings	17,045.58
Accounts Receivable	
Accounts Receivable	-140.00
Total Accounts Receivable	-140.00
Total Current Assets	16,905.58
Fixed Assets	
Office Equipment	12,959.98
Furniture & Firtures	2,712.99
Accumulated Depreciation	-9,985.63
Total Fixed Assets	5,687.34
TOTAL ASSETS	22,592.92
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	-10.30
Total Accounts Payable	-10.30
Other Current Liabilities	
Payroll Liabilities	
Withhold from Employees	502.35
Total Payroll Liabilities	502.35
Total Other Current Liabilities	502.35
Total Current Liabilities	492.05
Total Liabilities	492.05
Equity	
Retained Earnings	3,756.82
Net Income	18,344.05
Total Equity	22,100.87
TOTAL LIABILITIES & EQUITY	22,592.92

Downtown Lodi Business Partnership

Profit & Loss

January through June 2012

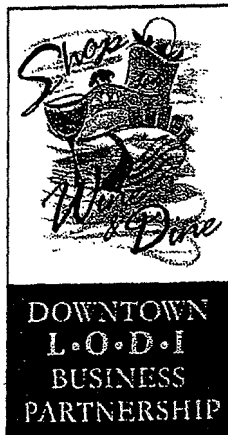
Cash Basis

	<u>Jan - Jun 12</u>
Ordinary Income/Expense	
Income	
Member Assessment Fees	38,331.00
City of Lodi Funds	12,115.00
Event Revenue	
Sponsorship	15,000.00
Vendor Fee	32,935.00
Other Income	2,120.00
Total Event Revenue	<u>50,055.00</u>
Total Income	100,501.00
Expense	
Administrative Expenses	
Bank Service Charges	
Bank Fees	62.00
Merchant Fees	767.28
Total Bank Service Charges	<u>829.28</u>
Contract Labor	7,135.00
Dues and Subscriptions	215.00
Equipment Lease	3,482.19
Insurance-D & O and State Fund	1,382.00
Insurance - Events Liability	4,490.00
Office Maintenance & Repairs	480.48
Office Supplies	2,540.97
Payroll Expenses	
Director's Wages	23,786.52
Payroll Taxes	2,630.55
Cell Phone	900.00
Mileage & Meetings	900.00
Director's Vacation	2,652.92
Director's Event Commission	6,313.61
Total Payroll Expenses	<u>37,183.60</u>
Postage	394.30
Professional Fees	
Accounting/Payroll Fees	1,075.00
Total Professional Fees	<u>1,075.00</u>
Rent	
Office	3,780.00
storage	455.00
Total Rent	<u>4,235.00</u>
Security	340.00
Sponsorship Sales Commission	2,050.00
Telephone/Internet	1,306.34
Total Administrative Expenses	67,139.16
Prior Years Taxes	3,937.80
Marketing Expenses	
Advertising & Promotions	
Annual Banner Program	129.14
Advertising & promotions - Other	50.00
Total Advertising & Promotions	<u>179.14</u>
Mileage & Meetings	15.60
Public Relations	455.28
Seminars & Marketing Campaigns	75.84
Website	286.50
Total Marketing Expenses	<u>1,012.37</u>
Revitalization	
Downtown Beautification	
Labor/Repairs	250.00

Downtown Lodi Business Partnership
Profit & Loss
January through June 2012

Cash Basis

	Jan - Jun 12
Downtown Beautification- Other	549.20
Total Downtown Beautification	799.20
Kiosk Update	515.00
Total Revitalization	1,314.20
Event Expenses	
Entertainment	1,200.00
Equipment Rental	655.00
Labor/Repairs	2,437.24
License/Permits/Inspection	710.56
Refunds	150.00
Signage	2,150.00
Sanitation	1,361.91
Supplies	88.71
Total Event Expenses	8,753.42
Total Expense	82,156.95
Net Ordinary Income	18,344.05
Net Income	18,344.05



2012 Calendar of Events

Valentine's Day Promotion

"Couples Passport to Downtown Lower's Lane"
Saturday, February 11th

Downtown Farmers Market

Every Thursday beginning
June 7th through September 27th

7th Annual "Stuck in Lodi" Car Show

Saturday, August 4th

4th Annual Fall Flavor Fest

"The Best of Downtown's Night Life"
Saturday, October 13th

Downtown Trick-or-Treat & Festival

Saturday, October 27th

17th Annual Parade of Lights

Thursday, December 6th

Downtown Winterfest

Horse Drawn Carriage Rides & Holiday Festivities
Saturdays, dates tba

2013 Calendar of Events

Valentine's Day Promotion

"Couples Passport to Downtown Lower's Lane"
Saturday, February 9th

Downtown Farmers Market

Every Thursday beginning
June 6th through September 26th

8th Annual "Stuck in Lodi" Car Show

Saturday, August 3rd

5th Annual Fall Flavor Fest

"The Best of Downtown's Night Life"
Saturday, October 12th

Downtown Trick-or-Treat & Festival

Saturday, October 26th

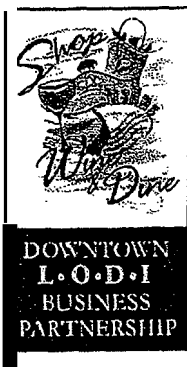
18th Annual Parade of Lights

Thursday, December 5th

Downtown Winterfest

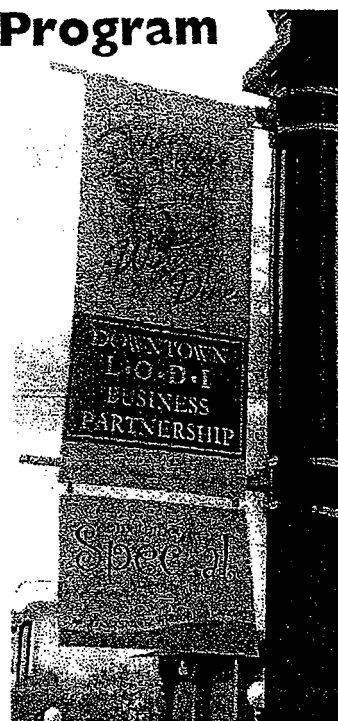
Horse Drawn Carriage Rides & Holiday Festivities
Saturdays, dates tba

Visit www.downtownlodi.com
for detailed event descriptions and more information



2012 Downtown Marketing Program

The Downtown Lodi Business Partnership has three programs that provide marketing opportunities for your business. You can **pick** and **choose** any combination that **best** meets your organization's goals or **all** three programs at a discounted price!



Annual Banner Attachment Program

Your annual sponsorship includes an attachment banner with your business name, address and phone number. For an additional \$40 you can add your full color logo. Please send a full color, high quality pdf file to jaime@downtownlodi.com. Your banner will be guaranteed a prime location downtown until March 2013. Advertise your business & support downtown!

- | | | | |
|---|--|---|--|
| <input type="checkbox"/> New Sponsorship
DLBP Member
\$250 year | <input type="checkbox"/> New Sponsorship
Non-Member
\$300 year | <input type="checkbox"/> Renewal
DLBP Member
\$200 year | <input type="checkbox"/> Renewal
Non-Member
\$250 year |
| <input type="checkbox"/> Yes! Add my full color logo on both sides of my banner for an additional \$40 | | | |

www.downtownlodi.com web advertisement - 6 month run

The Downtown Lodi Business Partnership has advertising space available on www.downtownlodi.com. The website averages over 20,000 hits per month and is the official site for downtown events and promotions. You can provide your own .jpg artwork that is 430 pixels wide x 60 pixels high, or for an additional \$25 the DLBP will design your advertisement for you. Your web advertisement will run for 6 months. Visit the website and view the banner ads at the bottom for examples. The exposure is priceless!

Website Page linked to www.downtownlodi.com

If you don't have your own website, but Want your business highlighted with photos and detailed information, the DLBP can custom design a page for you that links to downtown's website. We will come to your establishment, take photos, gather information and design a page that links to www.downtownlodi.com. If you are a DLBP member, your page will be linked to your business listing under your category, if you are a non-member, your page will be linked to a listing under the "Friends of Downtown" category. For an example of an existing website page visit the website, downtown businesses, category "Specialty Home". McKinley's Frame Shop.

Menu for DLBP Members

- | | |
|---|-----------------------------|
| <input type="checkbox"/> Banner Program | \$_____ (Amount from above) |
| <input type="checkbox"/> Website Ad | \$50 for 6 months |
| <input type="checkbox"/> Web Ad Design | \$25 |
| <input type="checkbox"/> Website Page | \$40 |

Bundle Package for all 3 Programs!

Only \$345 A Savings of \$60!

Includes Full Color Banner Attachment & Web Ad Design

Menu for Non-DLBP Members

- | | |
|---|-----------------------------|
| <input type="checkbox"/> Banner Program | \$_____ (Amount from above) |
| <input type="checkbox"/> Website Ad | \$75 for 6 months |
| <input type="checkbox"/> Web Ad Design | \$25 |
| <input type="checkbox"/> Website Page | \$50 |

Bundle Package for all 3 Programs!

Only \$430 A Savings of \$60!

Includes Full Color Banner Attachment & Web Ad Design

Business Name: _____

Contact Name: _____

Address: _____

Phone: _____ Fax: _____ e-mail: _____

Total Amount Enclosed: \$ _____

Comments/Location Request: _____

Return application & payment to DLBP, P.O. Box 1565, Lodi, CA 95241 or call (209) 369-8052 for more information